**Financial Statements** 

Years Ended June 30, 2023 and 2022

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### INDEPENDENT AUDITOR'S REPORT

Board of Directors Aim Higher Foundation St. Paul, Minnesota

## **Opinion**

We have audited the accompanying financial statements of Aim Higher Foundation (a nonprofit organization) ("the Foundation"), which comprise the statements of financial position as of June 30, 2023 and 2022 and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2023 and 2022 and the changes in its net assets and its cashflows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audits of Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluate the overall presentation of financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audit.

Minneapolis, Minnesota January 9, 2024

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	June 30					
ASSETS		2023		2022		
Current Assets						
Cash	\$	836,764	\$	698,387		
Contributions receivable	Ψ	1,195,455	Ψ	1,382,940		
		400,000		400,000		
Grants receivable, current portion		400,000		400,000		
Memorial scholarship program		00.000		00.000		
Restricted cash		20,000		20,000		
Program receivable, current portion		3,953		24,353		
Investments, short-term		-		99,566		
Other current assets		8,473		8,997		
Total current assets		2,464,645		2,634,243		
Long-Term Assets						
Memorial scholarship program						
Restricted cash		249,480		242,167		
Program receivable, long-term portion, net of present value discount		952		952		
Contribution receivable, long-term portion, net of present value discount		416,673		1,420,698		
Beneficial interest in community fund, primarily endowment funds		878,384		738,872		
Investments, long-term		2,137,572		1,864,021		
Property and equipment, net		2,557		4,092		
Right-of-use assets		53,699		-,032		
Other assets		33,099		2,468		
Cition dodolo		3,739,317		4,273,270		
Total Assets	\$	6,203,962	\$	6,907,513		
LIABILITIES AND NET ASSETS						
Current Liabilities						
Accounts payable	\$	9,023	\$	5,357		
Scholarships payable	Ψ	2,330,000	Ψ	2,151,000		
Memorial scholarship program, designated scholarships		20,000		20,000		
Accrued compensation		19,005		7,656		
Current maturities of operating lease obligations		19,701		-		
Total current liabilities		2,397,729		2,184,013		
Long-Term Liabilities		0.40, 400		007.470		
Memorial scholarship program, designated scholarships		249,480		267,473		
Long-term operating lease obligations, net of current portion  Deferred rent		31,530		923		
Deletted tetil		281,010		268,396		
Total Liabilities		2,678,739		2,452,409		
Net Assets						
Without donor restrictions		607,914		576,176		
With donor restrictions		2,917,309	_	3,878,928		
Total net assets		3,525,223		4,455,104		
Total Liabilities and Net Assets	\$	6,203,962	\$	6,907,513		
Total Liabilities and Net Assets	\$	6,203,962	\$	6,907,51		

Notes to Financial Statements are an integral part of these Statements.

Statement of Activities For the Year Ending June 30, 2023

Night of Light Event Income:         41,400         -         41,4           Ticket income         10,700         -         10,7           Sponsorship income         204,100         -         204,1           Auction income         34,766         -         34,7           Event expense         (111,526)         -         (111,5           Total special event income         179,440         -         179,4           Investment income         74,245         66,514         140,7           Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:           Satisfaction of program restrictions         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:           Program services:         Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         General and administrative         403,324         -         403,3           Fundraising expenses         227,442         -         227,4						
Contributions         \$ 1,205,653         \$ 625,473         \$ 1,831,1           Night of Light Event Income:         Table income         41,400         -         41,4           Ticket income         10,700         -         10,7           Sponsorship income         204,100         -         204,1           Auction income         34,766         -         34,7           Event expense         (111,526)         -         (111,5           Total special event income         179,440         -         179,4           Investment income         74,245         66,514         140,7           Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:         1,653,606         (1,653,606)         -           Satisfaction of program restrictions         1,653,606         (961,619)         2,151,3           Expenses:           Program services:           Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         General and administrative         403,324         -         -         403,3				=		Total
Night of Light Event Income:       41,400       -       41,4         Ticket income       10,700       -       10,7         Sponsorship income       204,100       -       204,1         Auction income       34,766       -       34,7         Event expense       (111,526)       -       (111,5         Total special event income       179,440       -       179,4         Investment income       74,245       66,514       140,7         Total revenue       1,459,338       691,987       2,151,3         Net Assets Released from Restrictions:         Satisfaction of program restrictions       1,653,606       (1,653,606)         Total support income (loss) and revenue       3,112,944       (961,619)       2,151,3         Expenses:         Program services:       Student-based scholarships       2,450,440       -       2,450,4         Total program expenses       2,450,440       -       2,450,4         Supporting services expenses:       403,324       -       403,3         General and administrative       403,324       -       403,3         Fundraising expenses       227,442       -       227,4         Total expenses       30,0766 </th <th>Support Income and Revenue:</th> <th></th> <th></th> <th></th> <th></th> <th></th>	Support Income and Revenue:					
Table income         41,400         -         41,4           Ticket income         10,700         -         10,7           Sponsorship income         204,100         -         204,1           Auction income         34,766         -         34,7           Event expense         (111,526)         -         (111,5           Total special event income         179,440         -         179,4           Investment income         74,245         66,514         140,7           Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:         Satisfaction of program restrictions         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:         Program services:         Student-based scholarships         2,450,440         -         2,450,4           Supporting services expenses:         2,450,440         -         2,450,4           Supporting services expenses:         3,040         -         2,450,4           General and administrative         403,324         -         403,3           Fundraising expenses         227,442         -         227,4 </td <td>Contributions</td> <td>\$</td> <td>1,205,653</td> <td>\$</td> <td>625,473</td> <td>\$ 1,831,126</td>	Contributions	\$	1,205,653	\$	625,473	\$ 1,831,126
Ticket income         10,700         -         10,7           Sponsorship income         204,100         -         204,1           Auction income         34,766         -         34,7           Event expense         (111,526)         -         (111,5           Total special event income         179,440         -         179,4           Investment income         74,245         66,514         140,7           Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:         Program services:         Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Total program expenses:         3,040,040         -         2,450,4           General and administrative         403,324         -         403,3           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses	Night of Light Event Income:					
Sponsorship income         204,100         -         204,1           Auction income         34,766         -         34,7           Event expense         (111,526)         -         (111,5           Total special event income         179,440         -         179,4           Investment income         74,245         66,514         140,7           Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:           Satisfaction of program restrictions         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:           Program services:         Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         403,324         -         403,3           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change	Table income		41,400		-	41,400
Auction income	Ticket income		10,700		-	10,700
Event expense         (111,526)         -         (111,526)         -         (111,526)         -         (111,526)         -         (111,526)         -         (111,526)         -         (179,440)         -         179,440         -         179,44           Investment income         74,245         66,514         140,7         140,7         2,151,3           Net Assets Released from Restrictions:           Satisfaction of program restrictions         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:           Program services:         Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         403,324         -         403,3           Fundraising expenses         227,442         -         403,3           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,206           Change in Net Assets         31,738         (961,619)         (929,80)	Sponsorship income		204,100		-	204,100
Total special event income   179,440   - 179,440	Auction income		34,766		-	34,766
Investment income	Event expense					 (111,526)
Total revenue         1,459,338         691,987         2,151,3           Net Assets Released from Restrictions:         3,1653,606         (1,653,606)	Total special event income		179,440		-	179,440
Net Assets Released from Restrictions:           Satisfaction of program restrictions         1,653,606         (1,653,606)         -           Total support income (loss) and revenue         3,112,944         (961,619)         2,151,3           Expenses:         Program services:           Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         General and administrative         403,324         -         403,3           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)	Investment income		74,245		66,514	 140,759
Satisfaction of program restrictions       1,653,606       (1,653,606)	Total revenue		1,459,338		691,987	2,151,325
Expenses:         Program services:         2,450,440         -         2,450,4           Supporting services expenses:         2,450,440         -         2,450,4           Supporting services expenses:         2,450,440         -         2,450,4           Supporting services expenses:         403,324         -         403,3           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)	Net Assets Released from Restrictions:					
Expenses:         Program services:       Student-based scholarships       2,450,440       -       2,450,4         Total program expenses       2,450,440       -       2,450,4         Supporting services expenses:       -       403,324       -       403,3         Fundraising expenses       227,442       -       227,4         Total supporting services expenses       630,766       -       630,7         Total expenses       3,081,206       -       3,081,2    Change in Net Assets     31,738     (961,619)     (929,8)						 -
Program services:         Student-based scholarships         2,450,440         -         2,450,4           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         -         403,324         -         403,3           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)	Total support income (loss) and revenue		3,112,944		(961,619)	2,151,325
Student-based scholarships         2,450,440         -         2,450,440           Total program expenses         2,450,440         -         2,450,4           Supporting services expenses:         -         -         403,324         -         403,33           Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2    Change in Net Assets  31,738  (961,619)  (929,8)	Expenses:					
Total program expenses       2,450,440       -       2,450,4         Supporting services expenses:       -       403,324       -       403,3         Fundraising expenses       227,442       -       227,4         Total supporting services expenses       630,766       -       630,7         Total expenses       3,081,206       -       3,081,2    Change in Net Assets 31,738 (961,619) (929,8)	•					
Supporting services expenses:       403,324       -       403,3         General and administrative       403,324       -       403,3         Fundraising expenses       227,442       -       227,4         Total supporting services expenses       630,766       -       630,7         Total expenses       3,081,206       -       3,081,2    Change in Net Assets       31,738       (961,619)       (929,8)			2,450,440		-	2,450,440
General and administrative       403,324       -       403,324         Fundraising expenses       227,442       -       227,4         Total supporting services expenses       630,766       -       630,7         Total expenses       3,081,206       -       3,081,2    Change in Net Assets     31,738     (961,619)     (929,8)			2,450,440		-	2,450,440
Fundraising expenses         227,442         -         227,4           Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)						
Total supporting services expenses         630,766         -         630,7           Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)					-	403,324
Total expenses         3,081,206         -         3,081,2           Change in Net Assets         31,738         (961,619)         (929,8)	Fundraising expenses					 227,442
Change in Net Assets 31,738 (961,619) (929,8	•					630,766
	Total expenses		3,081,206			 3,081,206
Net Assets - Beginning of Year 576.176 3.878.928 4.455.1	Change in Net Assets		31,738		(961,619)	(929,881)
	Net Assets - Beginning of Year		576,176		3,878,928	 4,455,104
Net Assets - End of Year         607,914         \$ 2,917,309         \$ 3,525,2	Net Assets - End of Year		607,914	\$	2,917,309	\$ 3,525,223

Statement of Activities

For the Year Ending June 30, 2022

Support Income and Revenue:         Without Donor Restrictions         With Donor Restrictions           Contributions         \$ 981,955         \$ 1,502,369         \$ Night of Light Event Income:           Table income         1,600         -	Total  2,484,324  1,600 16,742 343,520 66,520 (84,208) 344,174 (131,030)
Contributions       \$ 981,955       \$ 1,502,369       \$         Night of Light Event Income:       1,600       -         Table income       16,742       -         Sponsorship income       343,520       -         Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	1,600 16,742 343,520 66,520 (84,208) 344,174 (131,030)
Night of Light Event Income:         Table income       1,600       -         Ticket income       16,742       -         Sponsorship income       343,520       -         Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	1,600 16,742 343,520 66,520 (84,208) 344,174 (131,030)
Table income       1,600       -         Ticket income       16,742       -         Sponsorship income       343,520       -         Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	16,742 343,520 66,520 (84,208) 344,174 (131,030)
Ticket income       16,742       -         Sponsorship income       343,520       -         Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	16,742 343,520 66,520 (84,208) 344,174 (131,030)
Sponsorship income       343,520       -         Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	343,520 66,520 (84,208) 344,174 (131,030)
Auction income       66,520       -         Event expense       (84,208)       -         Total special event income       344,174       -         Investment loss       (64,357)       (66,673)	66,520 (84,208) 344,174 (131,030)
Event expense         (84,208)         -           Total special event income         344,174         -           Investment loss         (64,357)         (66,673)	(84,208) 344,174 (131,030)
Total special event income 344,174 -  Investment loss (64,357) (66,673)	344,174 (131,030)
Investment loss (64,357) (66,673)	(131,030)
Total revenue 1,261,772 1,435,696	
	2,697,468
Net Assets Released from Restrictions:	
Satisfaction of program restrictions 2,035,821 (2,035,821)	
Total support income and revenue 3,297,593 (600,125)	2,697,468
Expenses:	
Program services:	
Student-based scholarships 2,222,388 -	2,222,388
Total program expenses 2,222,388 -	2,222,388
Supporting services expenses:	004.440
General and administrative 321,446 -	321,446
Fundraising expenses 202,826 -	202,826
Total supporting services expenses 524,272 -	524,272
Total expenses 2,746,660 -	2,746,660
<b>Change in Net Assets</b> 550,933 (600,125)	(49,192)
Net Assets - Beginning of Year         25,243         4,479,053	4,504,296
Net Assets - End of Year         \$ 576,176         \$ 3,878,928         \$	4,455,104

Notes to Financial Statements are an integral part of this Statement.

For the years ended June 30,		2023		2022
Cash Flows used for Operating Activities				
Change in net assets	\$	(929,881)	\$	(49,192)
Adjustments to reconcile change in net assets	•	(,,	•	( -, - ,
to net cash provided by operating activities:				
Depreciation		1,535		1,654
Bad debt expense		100,000		· -
Investment (income) loss		(116,749)		122,376
Deferred rent		(923)		(1,247)
Contributions received restricted for endowment		(100,000)		-
Donated stock		(20,132)		(17,874)
Change in assets and liabilities		, , ,		( , ,
Contributions and grants receivable		1,091,462		431,015
Other current assets		524		(5,286)
Memorial designated scholarship receivable		20,400		18,002
Memorial designated scholarship payable		(17,993)		(15,864)
Accounts payable		3,714		(1,645)
Accrued compensation		11,349		2,873
Scholarships payable		179,000		75,000
Net cash provided by operating activities		222,306		559,812
Cash Flows used for Investing Activities				
Proceeds of beneficial interest in community funds		27,000		23,600
Purchase of investments		(703,616)		(1,919,392)
Proceeds from the sale of investments		500,000		18,251
Net cash used for investing activities		(176,616)	_	(1,877,541)
Cash Flows from Financing Activities				
Contributions received restricted for endowment		100,000		_
Net cash from financing activities		100,000		-
Net Change in Cash and Restricted Cash		145,690		(1,317,729)
Cash and Restricted Cash - Beginning of Year		960,554		2,278,283
Cash and Restricted Cash - End of Year		1,106,244	\$	960,554
Reconciliation of Cash and Restricted Cash				
Cash	\$	836,764	\$	698,387
Memorial scholarship program restricted cash - current portion	•	20,000	•	20,000
Memorial scholarship program restricted cash - long-term		249,480		242,167
	\$	1,106,244	\$	960,554
Supplemental Disclosure of Non-cash Investing Activities	_		_	. <u>.                                   </u>
Donated stock	\$	20,132	\$	17,874

Notes to Financial Statements are an integral part of these Statements.

Statement of Functional Expenses Year Ended June 30, 2023

	Progr	am Expenses	Supporting Services							
,	Sc	cholarships		Seneral & ministrative	Fı	undraising	Total Supporting Services			
Salaries and wages	\$	91,841	\$	150,712	\$	157,546	\$	308,258	\$	400,099
Payroll taxes and benefits		11,771		19,887		20,071		39,958		51,729
Professional services		9,425		73,121		17,062		90,183		99,608
Scholarships		2,318,360		-		-		-		2,318,360
Rent and utilities		7,533		14,950		13,880		28,830		36,363
Supplies and equipment		2,966		4,328		4,092		8,420		11,386
Telephone and internet		1,133		1,733		1,863		3,596		4,729
Postage		177		303		294		597		774
Computers and technology		1,991		3,031		3,305		6,336		8,327
Depreciation		378		462		695		1,157		1,535
Travel and meetings		-		1,361		-		1,361		1,361
Insurance		-		2,784		-		2,784		2,784
Marketing and advertising		4,865		5,649		8,634		14,283		19,148
Special event		-		122,644		-		122,644		122,644
Bank charges and filing fees		-		12,385		-		12,385		12,385
Uncollectible accounts		-		101,500		-		101,500		101,500
Total functional expenses		2,450,440		514,850		227,442		742,292		3,192,732
Less special event expenses, direct benefit										
to donor		-		(111,526)		-		(111,526)		(111,526)
Totals	\$	2,450,440	\$	403,324	\$	227,442	\$	630,766	\$	3,081,206

Statement of Functional Expenses Year Ended June 30, 2022

	Progr	am Expenses	Supporting Services					,	
	Sc	cholarships	_	Seneral & ministrative	Fı	undraising	al Supporting Services	l	Total Expenses
Salaries and wages	\$	73,865	\$	196,332	\$	142,530	\$ 338,862	\$	412,727
Payroll taxes and benefits		6,745		13,687		13,007	26,694		33,439
Professional services		8,001		52,095		17,420	69,515		77,516
Scholarships		2,121,360		-		-	-		2,121,360
Rent and utilities		6,024		14,108		11,626	25,734		31,758
Supplies and equipment		807		2,141		2,778	4,919		5,726
Telephone and internet		1,096		1,917		2,105	4,022		5,118
Printing		63		62		123	185		248
Postage		132		396		252	648		780
Computers and technology		1,382		2,868		2,673	5,541		6,923
Depreciation		229		987		438	1,425		1,654
Travel and meetings		-		1,859		-	1,859		1,859
Insurance		-		2,425		-	2,425		2,425
Marketing and advertising		2,684		3,949		9,874	13,823		16,507
Special event		-		91,708		-	91,708		91,708
Bank charges and filing fees		-		11,120		-	11,120		11,120
Uncollectible accounts		-		10,000		-	10,000		10,000
Total functional expenses		2,222,388		405,654		202,826	608,480		2,830,868
Less special event expenses, direct benefit									
to donor		-		(84,208)		-	(84,208)		(84,208)
Totals	\$	2,222,388	\$	321,446	\$	202,826	\$ 524,272	\$	2,746,660

Notes to Financial Statements

June 30, 2023 and 2022

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Organization

Founded in 2013 as a volunteer organization, the Aim Higher Foundation is an independent 501(c)3 organization that strives to ensure that Catholic schools are accessible to children from all backgrounds. Originally formed as the AHF Catholic Education Foundation, the organization's name was changed in 2014 to the Aim Higher Foundation.

The Aim Higher Foundation provides student-based, tuition-assistance scholarships to children from families with demonstrated financial need to attend a Catholic school offering grades K-8 in the Archdiocese of Saint Paul and Minneapolis.

## Basis of Presentation

The accompanying financial statements are prepared on the accrual basis. The Foundation reports information regarding its financial position and activities according to two classes of net assets based upon the existence or absence of donor-imposed restrictions, as follows:

- Net assets without donor restrictions net assets that are not subject to donor-imposed stipulations.
- Net assets with donor restrictions net assets subject to donor-imposed restrictions. Some donor
  restrictions are temporary in nature, such as those that can be fulfilled by actions of the Foundation
  pursuant to those stipulations or that expire by the passage of time. Other donor-imposed restrictions are
  perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

## Contributions

The Foundation reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Non-cash contributions of goods, which meet certain recognition requirements, are recorded at their estimated fair value at the date of receipt. Donated securities valued at approximately \$20,000 and \$18,000 were recorded for the years ended June 30, 2023 and 2022, respectively.

Certain Foundation programs and administrative functions are performed partially by volunteers. Accounting standards require donated services to be recognized only if they would typically need to be purchased, require a special skill, and are performed by an individual possessing that skill or in the event such services create or enhance a nonfinancial asset. These donated volunteer hours do not meet the requirements for recognition under generally accepted accounting standards and have therefore not been recognized in the accompanying financial statements.

## Accounting Estimates

The preparation of the financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Significant management estimates include the valuation of receivables and the related allowance for doubtful accounts, valuation of beneficial interests, the present value of contribution receivables, and the functional allocation of expenses. It is at least reasonably possible that these estimates will change in the near term.

Notes to Financial Statements

June 30, 2023 and 2022

## Cash and Cash Equivalents

The Foundation considers checking and money market accounts to be cash and cash equivalents. The Foundation maintains its operating cash primarily at two financial institutions. At times throughout the year, the Foundation's cash balances may exceed amounts insured by the Federal Deposit Insurance Corporation. The long-term portion of the cash restricted for the John M. Nasseff Memorial Scholarship Program is reflected separately within long-term assets.

## Contributions and Grants Receivable

Contributions, which include grants, are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Unconditional promises that are expected to be collected within one year are recorded at their net realizable value. The unconditional promises that are expected to be collected in future years are recorded at the present value of expected future cash flows, using the interest rate applicable to the year in which the promise is made. In subsequent years, amortization of the discount is included in contribution revenue in the statement of activities. Conditional promises to give are not included as support until the conditions are substantially met.

The Memorial Scholarship Program receivables are further discussed in Note 7.

The Foundation follows a policy of providing an allowance for doubtful accounts. Accounts are considered past due if payment is not made on a timely basis. Accounts considered uncollectible are written off. No allowance was recorded as of June 30, 2023 and 2022.

## Investments and Beneficial Interests in Investments Held by Others

The Foundation has short-term agency funds and long-term beneficiary interest endowment funds held at the Catholic Community Foundation. These funds are pooled with other organizations' funds and invested in a diversified portfolio of marketable equity and fixed income securities, as well as limited marketability investments, including private equities, absolute return investments, and real estate. Funds held at the Catholic Community Foundation are reported at fair value as reported to the Aim Higher Foundation by the Catholic Community Foundation. Donated investments are initially recorded at the estimated fair value on the date of donation.

Investment income, including realized and unrealized gains and losses, is accounted for within the categories of without donor restriction and with donor restriction net assets, based upon the existence or absence of donor restrictions.

In general, the funds are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain funds, it is reasonably possible that changes in the values of the funds may occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

Notes to Financial Statements

June 30, 2023 and 2022

## Fair Value of Financial Instruments

The Foundation's accounting for fair value measurements of assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring or nonrecurring basis adheres to the Financial Accounting Standards Board (FASB) fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets or liabilities accessible to the entity at the measurement date.
- Level 2 Inputs: Other than quoted prices included in Level 1 inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3 Inputs: Unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at measurement date.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

#### Property and Equipment

Property and equipment are recorded at cost, or if donated, at the fair value on the date of gift. Depreciation is provided over estimated useful lives for equipment on a straight-line basis. Major expenditures for property and equipment with determinable lives are capitalized at cost and depreciated. Repairs and maintenance are charged to expense when incurred. The estimated useful lives range from 3 to 5 years for equipment.

## Special Event Income and Revenue

The Foundation receives special event revenue from its annual fundraising event, the Night of Light Celebration, which is held every Fall. The donations made at the event are generally received without donor restrictions. Table, ticket, and sponsorship income for the event is recorded net of the cost of the event dinner and other similar benefit provided to the donor. Table, ticket, and sponsorship revenue received in advance of the event is recorded as deferred income until the event is held, at which point it is recognized as revenue without donor restrictions.

## Scholarships Payable

Student scholarships are recorded once approved to be paid by the Board of Directors. At June 30, 2023 and 2022, scholarships payable of \$2,330,000 and \$2,151,000, respectively, were recorded. At both June 30, 2023, and 2022, this scholarship payable included \$400,000 of scholarships approved for the Catholic Services Appeal Foundation Scholarship Program as discussed in Note 8.

The Memorial Scholarship Program designated scholarships payable are agency-type funds and are further discussed in Note 7.

## Functional Allocation of Expense

The financial statements report certain functional categories of expenses that are attributable to program or supporting services of the Foundation. When allocations are required, they are based on specific identification and/or time spent on program or supporting services activities. Administrative expenses typically include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Foundation. The primary expenses that are allocated include salaries, payroll taxes, and benefits and occupancy expenses which are allocated on the basis of estimates of time and effort.

Notes to Financial Statements

June 30, 2023 and 2022

#### Leases

The Organization determines if an arrangement is a lease at inception. A contract is or contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The right to control the use of an asset includes the right to obtain substantially all of the economic benefits of the underlying asset and the right to direct how and for what purpose the asset is used. Right-of-use (ROU) assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. The Organization uses the implicit rate when readily determinable. The Organization has elected to use a risk-free rate in determining the present value of lease payments for all asset classes. The Organization's lease terms include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. For lease agreements that contain both lease and non-lease components, the Organization has elected to account for the lease and non-lease components as a single component.

Rent expense, including the effects of lease incentives, is recognized on a straight-line basis over the term of the lease.

## Income Taxes

The Foundation is a nonprofit entity and therefore exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes.

The Foundation follows guidance for accounting for uncertainty in income taxes and has evaluated whether they have any significant tax uncertainties that would require recognition or disclosure. Primarily due to the exempt status, the Foundation does not have any significant tax uncertainties that would require recognition or disclosure. The Foundation is no longer subject to U.S. federal, state, or local tax examinations for years before fiscal 2020.

## Recently Adopted Accounting Pronouncements

Effective July 1, 2022, the Organization adopted the FASB Accounting Standards Update ("ASU") No. 2016-02, *Leases (Topic 842)*, which required the lessees to recognize ROU assets and liabilities measured as the present value of future lease payments at the lease commencement date. The Organization adopted the new leases standard utilizing the effective date transition method, under which amounts in prior periods presented were not restated. Upon adoption of Topic 842 on July 1, 2022, the Organization recorded operating lease ROU assets of approximately \$72,000, which includes the reclassification of approximately \$1,000 deferred rent liability, and lease liabilities of approximately \$70,000. The adoption of Topic 842 had an immaterial impact on the statements of activities and cash flows for the year ended June 30, 2023. There was no cumulative effect adjustment to retained earnings as of the adoption date as a result of adopting the standard.

The Organization elected the package of practical expedients permitted under the transition guideline within the new standard which allowed the Organization not to reassess whether any expired or existing contracts are or contain leases, not to reassess the lease classification for any expired or existing leases, to utilize the risk free rate as the discount rate for the Organization's leases, and not to reassess initial direct costs for any existing leases. Additional information and disclosures required by this new standard are contained within Note 11.

#### Subsequent Events

The Foundation has evaluated all other subsequent events through January 9, 2024, the date which the financial statements were available to be issued.

Notes to Financial Statements

June 30, 2023 and 2022

## 2. CONCENTRATIONS

During the year ended June 30, 2023, two donors represented 49% of total support and revenue; one of these donors serves on the Board of Directors for the Foundation. Contributions and grants receivable from four donors represented 64% of contributions and grants receivable at June 30, 2023, and two of these donors serve on the Board of Directors for the Foundation. Contributions received at the Night of Light event represented 18% of total support and revenue for the year ended June 30, 2023.

During the year ended June 30, 2022, two donors represented 37% of total support and revenue; one of these donors serves on the Board of Directors for the Foundation. Contributions and grants receivable from four donors represented 67% of contributions and grants receivable at June 30, 2022, and two of these donors serve on the Board of Directors for the Foundation. Contributions received at the Night of Light event represented 3% of total support and revenue for the year ended June 30, 2022.

## 3. CONTRIBUTIONS RECEIVABLE

Contributions receivable consist of the following at June 30:

	2023	2022
Total contributions receivable	\$ 1,612,128	\$ 2,803,638
Less: allowance for doubtful accounts	-	-
Net contributions receivable	\$ 1,612,128	\$ 2,803,638
	 _	_
	2023	2022
Receivable in less than one year	\$ 1,195,455	\$ 1,382,940
Receivable in 1-5 years	445,700	1,517,150
Total contributions receivable	1,641,155	 2,900,090
Less: discount to net present value	(29,027)	(96,452)
Net contributions receivable	1,612,128	 2,803,638
Less: current portion of contributions receivable	(1,195,455)	(1,382,940)
Long-term portion of contributions receivable	\$ 416,673	\$ 1,420,698

## 4. GRANTS RECEIVABLE

Grants receivable consist of the following at June 30:

	2023			2022			
Receivable in less than one year	\$	400,000	\$	400,000			
Receivable in 1-2 years		-		-			
Total grants receivable		400,000		400,000			
Less: discount to net present value							
Net grants receivable		400,000		400,000			
Less: current portion of grants receivable		(400,000)		(400,000)			
Long-term portion of grants receivable	\$	_	\$	_			

At June 30, 2023 and 2022, grants receivable totaled \$400,000 and represent grant funds receivable from Catholic Services Appeal Foundation, which are further discussed in Note 8.

Notes to Financial Statements

June 30, 2023 and 2022

## 5. INVESTMENTS AND BENEFICIAL INTEREST IN INVESTMENTS HELD BY OTHERS

Investments and beneficial interest in investments held by others, including those held in support of the Foundation's endowment programs (Note 14), are primarily held in three fund accounts at Catholic Community Foundation. Management holds funds for short-term purposes for support of general operations. Management also holds funds for the endowment programs as well as for the purpose of generating earnings over many years and consistently classifies these funds as long-term assets.

The Foundation transferred assets to the Catholic Community Foundation, which is holding them as an agency type fund for the benefit of the Foundation in a short-term capital preservation fund. This agreement can be terminated by either party, and any amount can be withdrawn from the fund, including principal and interest. No variance power over the fund has been given to the Catholic Community Foundation.

The Foundation also transferred assets to the Catholic Community Foundation, which is holding them as an endowed component fund for the benefit of the Foundation in two different long-term growth balanced funds. The Foundation has named themselves as beneficiary of the earnings and has granted the Catholic Community Foundation with variance power should the situation ever arise that the Foundation was no longer in business to utilize the distributions. The funds are subject to the Catholic Community Foundation's investment and spending policies, which currently result in a distribution to the Foundation of four percent, which is reviewed annually and considers market conditions. The Foundation reports the fair value of the funds as Beneficial Interest in Assets Held by Others in the Statement of Financial Position and reports distributions received as investment income. Changes in the value of the funds are reported as gains or losses in the Statement of Activities. The Foundation received \$27,000 and \$23,600 in distributions during fiscal year 2023 and 2022, respectively.

In fiscal 2022, the Foundation opened an investment account with a financial institution. The investment portfolio is comprised of fixed income mutual funds and exchange traded funds which are considered Level 1 investments in the fair value hierarchy. The balance of this investment account was approximately \$2,671,000 and \$1,864,000 as of June 30, 2023 and 2022, respectively.

Investments and beneficial interest in investments held by others consist of the following instruments at June 30:

	2023	2022
Investments:	_	
Fixed Income Mutual Funds	\$ 975,526	\$ 727,305
Exchange Traded Funds	1,162,046	1,136,716
Total Long-Term Investments	\$ 2,137,572	\$ 1,864,021
Catholic Community Foundation – Investment Pool:		
Short-Term Pool for Capital Preservation	-	99,566
Total Investments	\$ 2,137,572	\$ 1,963,587
Beneficial Interest: Catholic Community Foundation – Investment Pool: Long-Term Pool for Balanced Growth	\$ 878,384	\$ 738,872

Changes in the beneficial endowment funds for the years ended June 30, 2023 and 2022 are as follows:

Beginning Balance, July 1, 2021	\$ 829,145
Amounts invested in funds	-
Share of appreciation (depreciation) of funds	(66,673)
Distributions received	 (23,600)
Ending Balance, June 30, 2022	\$ 738,872
Amounts invested in funds	100,000
Share of appreciation of funds	66,512
Distributions received	 (27,000)
Ending Balance, June 30, 2023	\$ 878,384

Notes to Financial Statements

June 30, 2023 and 2022

## 6. FAIR VALUE

The following tables provide information on those assets that are measured at fair value on a recurring basis:

	June 30, 2023						
	Fair Value						
	Carrying Amount in Statement of	Fair Valu	e Measurem	ent Usina			
	Financial Position	Level 1	Level 2	Level 3			
Fixed Income Funds	\$ 975,526	\$ 975,526	\$ -	\$ -			
Exchange Traded Funds	1,162,046	1,162,046	-	-			
Catholic Community Foundation – Investment Pool: Long-Term Pool for							
Balanced Growth	878,384	-	-	878,384			
Total	\$ 3,015,956	\$ 2,137,572	\$ -	\$ 878,384			
		June 30, 20	)22				
	Fair Value	·					
	Carrying Amount						
	in Statement of		e Measurem				
Fixed Income Funds	Financial Position	Level 1 \$ 727,305	Level 2	Level 3			
Exchange Traded Funds	\$ 727,305 1,136,716	1,136,716	<b>Ф</b> -	<b>Ф</b> -			
Exchange Traded Funds	1,130,710	1,130,110	_	-			
Catholic Community Foundation – Investment Pool: Short-Term Pool for Capital Preservation	99,566	-	-	99,566			
Catholic Community Foundation – Investment Pool: Long-Term Pool for Balanced Growth	738,872	-	-	738,872			
Total	\$ 2,702,459	\$ 1,864,021	\$ -	\$ 838,438			
. 0.01	¥ 2,102,100	Ψ 1,001,021	Ψ	Ψ 000,100			

The Foundation determines the fair value of all Level 1 financial assets based on quoted market prices in an active market. There have been no changes in methodologies or transfers between fair value measurement levels during the years ended June 30, 2023 and 2022.

Notes to Financial Statements

June 30, 2023 and 2022

The reconciliation of beginning and ending balances for assets measured at fair value on a recurring basis using level three inputs is summarized as follows:

	Short-Term Pool		Lon	g-Term Pool
Beginning Balance, July 1, 2021	\$	100,275	\$	829,145
Purchases		-		-
Withdrawals		-		(23,600)
Investment loss, net		(709)		(66,673)
Ending Balance, June 30, 2022	\$	99,566	\$	738,872
Purchases		-		100,000
Withdrawals		(101,020)		(27,000)
Investment return, net		1,454		66,512
Ending Balance, June 30, 2023	\$	-	\$	878,384

As previously noted, investments and beneficial interest in investments held at the Catholic Community Foundation are pooled with other organizations' funds and invested in a diversified portfolio of marketable equity and fixed income securities as well as limited marketability investments, including private equities, absolute return investments, and real estate. A substantial portion of the underlying assets of the pooled investments at Catholic Community Foundation are measured at fair value using Level 1 and Level 2 inputs. Aim Higher Foundation's ownership in such investments is represented by an undivided interest in the above pooled investment portfolios managed by Catholic Community Foundation, not in the underlying assets themselves. The undivided interests in these pooled portfolios are not themselves publicly traded nor can they be valued based on observable direct or indirect inputs. Accordingly, these funds are reported as a Level 3 measurement.

#### 7. JOHN M. NASSEFF MEMORIAL SCHOLARSHIP PROGRAM

In 2018, the Foundation created the John M. Nasseff Memorial Scholarship Program (Memorial Scholarship Program). Under the terms of the Memorial Scholarship Program, the Foundation receives a 2% administrative fee of all funds received, and the remaining net funds are then allocated 10% to Aim Higher student scholarships at St. Paul schools and 90% for scholarships at a specified school. The Foundation recognizes the 2% administrative fee as service revenue, the 10% allocated funds as Aim Higher contributions received with donor restrictions (restricted for scholarships at St. Paul schools), and the 90% allocated funds that are designated for scholarships at the specified school are considered agency-type funds. The agency-type funds are not recognized as the Foundation's contribution revenue but are rather recorded as a liability (the "Memorial Scholarship Program, designated scholarships") until they are paid. The terms of the Memorial Scholarship Program also specify that the Foundation is to hold unspent scholarship funds received as restricted cash within the Aim Higher Foundation accounts.

During the year ended June 30, 2023, the Foundation did not receive any amounts on behalf of the Memorial Scholarship Program. A total of approximately \$18,000 of Memorial Scholarship Program scholarships were paid in fiscal year 2023.

During the year ended June 30, 2022, the Foundation received on behalf of the Memorial Scholarship Program a net total of approximately \$2,000 comprised of funds received from donors as well as a multi-year pledge receivable from donors to the Memorial Scholarship Program. Under the terms of the Program, of the total funds received and receivable in fiscal year 2022, approximately \$1,800 has been recorded within the Memorial Scholarship Program designated scholarship liability for the 90% allocation of funds designated for the specified school; approximately \$200 has been recognized as Foundation donor-restricted contribution revenue for the 10% allocation of funds that are donor-restricted for scholarships at St. Paul schools; and the remainder has been recognized as administrative fee revenue. A total of approximately \$18,000 of Memorial Scholarship Program scholarships were paid in fiscal year 2022.

At June 30, 2023 and 2022, the Foundation had cash totaling approximately \$269,000 and \$288,000, respectively, held in support of this Program, of which approximately \$269,000 and \$262,000, respectively, is recorded as segregated restricted cash (both current and long term) on the statement of financial position, and the remaining amounts are included within operating cash.

Notes to Financial Statements

June 30, 2023 and 2022

At June 30, 2023 and 2022, the Memorial Scholarship Program grant receivable was as follows.

	2023		2022	
Memorial Scholarship Program grant receivable		_		
Receivable in less than one year	\$	3,953	\$	24,353
Receivable in 1-5 years		1,000		1,000
Total grant receivable		4,953		25,353
Less: discount to net present value (rate of 5%)		(48)		(48)
Net Memorial Scholarship Program grant receivable		4,905		25,305
Less: current portion of grant receivable		(3,953)		(24,353)
Long-term portion of grant receivable	\$	952	\$	952

The balance of the Memorial Scholarship Program designated scholarship liability was as follows at June 30, 2023 and 2022:

	2023	2022
Memorial Scholarship Program, designated scholarship liability	 	 
Current portion	\$ 20,000	\$ 20,000
Long-term portion	249,480	267,473
Total	\$ 269,480	\$ 287,473

Additionally, the net asset balance of the unspent donor-restricted Aim Higher Foundation Memorial Scholarship Program funds was approximately \$29,000 at both June 30, 2023 and 2022 (see Note 10).

## 8. CATHOLIC SERVICES APPEAL FOUNDATION SCHOLARSHIP PROGRAM

The Foundation entered into an agreement with Catholic Services Appeal Foundation (CSAF) in which the Foundation collaborates with CSAF to facilitate additional student scholarships with funds CSAF provides. The agreement is ongoing but may be terminated at any time by mutual consent of the parties. Under this program, the Foundation determines and approves which students will receive these scholarships and submits a funding request to CSAF. Upon funding approval by CSAF, the Foundation recognizes a grant receivable and related donor restricted contribution and also records the scholarship payable and related scholarship expense for the approved scholarships to the students. The grant receivable is then satisfied when the grant funds are received from CSAF, and the scholarship payable is satisfied when the funds are disbursed by the Foundation for the student scholarships.

During fiscal 2023, the Foundation approved \$400,000 of such scholarships and CSAF has approved the grant funds for these scholarships. At June 30, 2023, the Foundation has therefore recorded a \$400,000 grant receivable and related contribution revenue from CSAF. The Foundation recorded a \$400,000 scholarship payable and scholarship expense for the student scholarships approved prior to June 30, 2023 but which will be paid in fiscal year 2024. A total of \$400,000 contribution revenue and \$400,000 related scholarship expense has been recognized during the year ended June 30, 2023 related to this program.

During fiscal 2022, the Foundation approved \$400,000 of such and CSAF has approved the grant funds for these scholarships. At June 30, 2022, the Foundation has therefore recorded a \$400,000 grant receivable and related contribution revenue from CSAF. The Foundation recorded a \$400,000 scholarship payable and scholarship expense for the student scholarships approved prior to June 30, 2022 of which were paid in fiscal year 2023. A total of \$400,000 contribution revenue and \$400,000 related scholarship expense has been recognized during the year ended June 30, 2022 related to this program.

Notes to Financial Statements

June 30, 2023 and 2022

## 9. SCHOLARSHIPS PAYABLE

Scholarships payable consist of the following at June 30:

	2023	2022
CSAF scholarship program	\$ 400,000	\$ 400,000
Board approved Aim Higher Foundation scholarships	1,930,000	1,751,000
Total scholarship payable	\$ 2,330,000	\$ 2,151,000

## 10. NET ASSETS

## Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at June 30:

Subject to Expenditure for Specified Purposes:	2023	2022
Memorial Scholarship Program Capital Campaign and Night of Light pledges, time restrictions Student scholarships	\$ 29,076 1,767,624 246,300 \$ 2,043,000	\$ 29,076 2,868,757 246,300 \$ 3,144,133
Subject to Foundation Spending Policy and Appropriation (Endowments):		
Invested in perpetuity, endowments Unappropriated amounts above original gifts and required accumulations:	\$ 733,407	\$ 633,407
Accumulated investment income	140,902 874,309	101,388 734,795
Total net assets with donor restrictions	\$ 2,917,309	\$ 3,878,928

# Net Assets Released from Donor Restrictions

Net assets were released from donor restrictions by incurring expenses or otherwise satisfying the restrictions specified by donors as follows for the years ended June 30:

	2023	2022
CSAF Scholarship Program: Scholarships approved and accrued Total CSAF Scholarship Program	\$ 400,000 400,000	\$ 400,000 400,000
Other student scholarships Expiration of time restrictions; Campaign, Night of Light, and	-	3,000
operating grants	1,253,606	1,632,821
Total	\$ 1,653,606	\$ 2,035,821

Notes to Financial Statements

June 30, 2023 and 2022

## 11. LEASE OBLIGATIONS

#### Operating Lease

The Foundation had two operating leases for office space and related storage space that commenced December 1, 2017 and were to expire February 28, 2023. In May 2022, these leases were amended and extended to February 28, 2026. The office lease requires monthly base rent, plus additional amounts for a pro rata share of operating expenses. In accordance with generally accepted accounting principles, the Foundation recognizes rental expense on a straight-line basis and records the difference between the accumulated monthly lease payments and the accumulated straight-line expense incurred as deferred rent.

Scheduled maturities of lease liabilities were as follows at June 30, 2023:

	-	erating Leases ounded)
2024	\$	20,100
2025		20,400
2026		13,800
Total lease payments		54,300
Less amounts representing interest		(3,100)
Total lease liabilities	\$	51,200

The components of lease expense consist of the following for the year ended June 30, 2023:

Operating lease expense	\$ 17,116
Variable lease expense	15,491
Total lease expense	\$ 32,607

Supplemental cash flow and other information relates to leases is as follows as of and for the year ended June 30, 2023:

Cash paid for amounts included in the measurement of lease liabilities:	
Operating cash flows from operating leases	\$ 17,116
Weighted average remaining lease term – operating leases (years)	2.67
Weighted average discount rate – operating leases	4.49%

## Disclosures Related to Periods Prior to the Adoption of ASC 842

At June 30, 2022, the Organization had the following minimum commitments for payment of rentals under leases which at inception had a noncancellable term of more than one year:

	(Rounded)	<u> </u>
2023	\$ 21,200	
2024	20,100	
2025	20,400	
2026	13,700	
Total minimum lease commitments	\$ 75,400	

Rent expense for operating leases was approximately \$16,000 for 2022.

Notes to Financial Statements

June 30, 2023 and 2022

#### 12. RELATED PARTY INFORMATION

Contributions received from Aim Higher Foundation Board members totaled approximately \$141,000 and \$556,000 for the years ended June 30, 2023 and 2022, respectively. Contributions and grants receivable from Aim Higher Foundation Board members were approximately \$748,000 and \$1,371,000 at June 30, 2023 and 2022, respectively.

Contributions received from Aim Higher Foundation employees totaled approximately \$3,000 and \$39,000 for the years ended June 30, 2023 and 2022, respectively. Contributions and grants receivable from employees were approximately \$4,000 and \$74,000 at June 30, 2023 and 2022, respectively.

## 13. AIM EVER HIGHER CAMPAIGN

During fiscal year 2020, the Foundation began a capital fund-raising campaign, the "Aim Ever Higher Campaign," to raise additional funding to enable the Foundation to increase the number of need-based, tuition-assistance scholarships. The significant multimillion-dollar campaign was to raise additional funding over an 18-month period. Pledges to the campaign were typically received over a three to five-year period and were recognized as time-restricted revenue when the donor makes a firm commitment to give.

During the years ending June 30, 2023 and 2022, the Foundation received approximately \$50,000 and \$1,180,000, respectively, in contributions from donors related to the campaign. At June 30, 2023 and 2022, approximately \$1,590,000 and \$2,799,000, respectively, is a contribution receivable, net of an approximate discount to present value of \$29,000 and \$94,000, respectively.

The Foundation incurred approximately \$169,000 and \$174,000 in expenses related to the campaign during 2023 and 2022, respectively. The total amount of expenses is included within the fundraising expenses shown in the Statement of Functional Expenses for 2023 and 2022.

## 14. ENDOWMENT FUNDS

The Foundation's endowments consist of various donor-restricted funds established primarily for scholarships. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Net assets subject to donor-imposed restrictions are recorded within net assets with donor restrictions.

## Interpretation of Relevant Law

Minnesota has enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), which provides guidelines for donor-restricted endowment funds. The Foundation's Board of Directors has interpreted the Minnesota UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Donor restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

Notes to Financial Statements

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In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

## Return Objectives and Risk Parameters

As approved by the Board of Directors, the Foundation's endowment funds are held in pooled investment accounts at the Catholic Community Foundation managed according to the Board of Directors' investment policies. The Foundation has adopted investment and spending policies for endowments that are designed to ensure sustainability of assets in perpetuity while providing reasonable stability and predictability of distributions for beneficiaries.

## Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on an asset allocation mix, currently at the Catholic Community Foundation, that will be consistent with the risk posture established by the Foundation, in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

## Spending Policy and How the Investment Objectives Relate to Spending Policy

As approved by the Board of Directors, the Foundation determines the amounts appropriated for expenditure from the investment funds. In accordance with the donor agreements for their #55100B beneficiary endowment fund, the Foundation is to use the earnings for the Aim Ever Higher Campaign. In accordance with the donor agreements for their #55100A beneficiary endowment fund, the Foundation was to reinvest all earnings on the endowment until the fund reached \$100,000. The fund reached \$100,000 in fiscal year 2019. Subsequently, the Board of Directors has an informal policy of appropriating for distribution sufficient funds to achieve program objectives while considering the long-term expected return on its investment assets, considering the nature and duration of the endowment funds and the possible effects of inflation.

These spending policies are consistent with the Foundation's objective to maintain the purchasing power of endowment assets held in perpetuity and to provide a consistent and predictable funding stream to support the endowment purposes specified, as well as to provide additional growth through investment return.

## **Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the Foundation is required to retain as a fund of perpetual duration. No such deficiencies existed at June 30, 2023 or 2022.

Notes to Financial Statements

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# Endowment and Restricted Net Asset Composition by Type of Fund

		June 30, 2023		
	Without Donor Restrictions	With Donor Re	strictions	Total
Beneficiary endowment funds	\$ -	\$	878,384	\$ 878,384
Total	\$ -	\$	878,384	\$ 878,384
		June 30, 2022		
	Without Donor Restrictions	With Donor Re	strictions	 Total
Beneficiary endowment funds	\$ -	_ \$	738,872	\$ 738,872
Total	\$ -	\$	738,872	\$ 738,872
Changes in Endowment and Re	estricted Net Assets			
		ar Ended June 30, 2		
	Without Donor Restrictions			 Total
Net assets - beginning of year	\$ -	\$	738,872	\$ 738,872
Investment income	-		66,512	66,512
Release of board designations	-		-	-
Contributions	-		100,000	100,000
Appropriation of endowment assets for expenditure			(27,000)	 (27,000)
Net assets - end of year	\$ -	\$	878,384	\$ 878,384
	Ye	ar Ended June 30, 2	2022	
	Without Donor Restrictions		strictions	 Total
Net assets - beginning of year	\$ -	\$	829,145	\$ 829,145
Investment loss	-		(66,673)	(66,673)
Release of board designations	-		-	-
Contributions	-		-	-
Appropriation of endowment assets for expenditure			(23,600)	 (23,600)
Net assets - end of year	\$ -	\$	738,872	\$ 738,872

Net investment income is comprised of interest, dividends, fees, and both realized and unrealized gains and losses.

Notes to Financial Statements

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## 15. LIQUIDITY AND AVAILABILITY

The following represents the Foundation's approximate financial assets at June 30, 2023 and 2022, reduced by amounts not available for general expenditure within one year because of donor restrictions, board designations, or other contractual considerations:

	2023	2022
Financial assets:		
Cash	\$ 837,000	\$ 698,000
Current maturities of contributions receivable	1,195,000	1,383,000
Current maturities of grants receivable (\$400,000 specified for		
scholarship payable)	400,000	400,000
Memorial Scholarship Program		
Restricted cash	20,000	20,000
Grant receivable, current portion	4,000	24,000
Investments, short-term	-	100,000
Investments, long-term	2,138,000	1,864,000
Non-current contributions receivable	417,000	1,421,000
Total financial assets	5,011,000	5,910,000
Less amounts unavailable for general expenditure within one year:		
Grants receivable, committed to specified scholarships payable	(400,000)	(400,000)
Memorial Scholarship Program	, , ,	( , ,
Restricted cash	(20,000)	(20,000)
Grant receivable	(4,000)	(24,000)
Donor restricted net assets, subject to expenditures for specified	, ,	( , ,
purposes (Note 10)	(2,043,000)	(3,144,000)
Investments, long-term	(2,138,000)	(1,864,000)
Total financial assets not available for general expenditures within		
one year	(4,605,000)	(5,452,000)
•		<u> </u>
Total financial assets available to meet general expenditures within		
one year	\$ 406,000	\$ 458,000
one year	Ψ .50,000	Ψ 100,000

Net assets with donor restrictions are specifically restricted for use towards the Foundation's program services and are not available to meet general expenditures. Although such funds may ultimately be used within one year, their use is restricted by the donors and therefore the funds are not considered available for the general use of the Foundation. The contribution receivables of approximately \$1,590,000 and \$2,799,000 at June 30, 2023 and 2022, respectively, related to the Aim Ever Higher campaign are subject to time restrictions and are included within net assets with donor restrictions. When these contribution receivables are received, they are available for general expenditures. The Memorial Scholarship Program restricted cash and grant receivables are subject to restrictions imposed by the grantors to the Fund and are not available for the general use of the Foundation.

The Foundation structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Foundation has policies in place to manage cash flow, liquidity, and risk. Cash in excess of daily requirements is invested in short-term investments and money market funds.